



ABN: 28 067 270 839  
Master Licence 410299236  
Suite F7.04 16 Mars Rd LANE COVE WEST 2066  
PO Box 801, ROZELLE NSW 2039  
sales@tesnik.com.au  
Ph: 02 7909 6568

6 November 2023

The Owners Strata Plan 67851 "Marquis Apartments"  
C/- BFMS  
200 William Street  
Woolloomooloo, NSW 2011

Attention: William Oh

Dear William,

**Quotation: 14546 – 200 William St Woolloomooloo Digital IP CCTV System**

Thank you for the opportunity to quote on the above project. We are pleased to provide the following proposal based on our site inspection carried out in November 2023.

Tesnik Security are integrators of Security Systems including Access Control, Intercom, CCTV and Intruder Alarms. Our technicians are all Security licenced and hold Construction Industry WHS White Cards. We are accredited installers of Inner Range and Challenger Access Control systems and we specialise in servicing the Strata Community exclusively.

This proposal is to provide additional CCTV coverage throughout the complex in areas as discussed. Camera locations include coverage of rear lane looking down laneway across carpark entry, 2 cameras viewing McElhone St footpath area, garbage room and in each lift. Examples of the fields of view that will be achieved from the cameras are shown below.

Our recommendation is to install Digital IP cameras to enable the best possible images to be produced. The cameras will be positioned to view the areas discussed which will produce high-definition CCTV coverage of the areas.

The price of Digital IP CCTV has become less expensive over recent times and the small difference in price between analogue and digital is far outweighed by the outstanding quality that is achieved using Digital Megapixel cameras and recording devices.

This proposal includes 6MP resolution digital IP cameras viewing the areas described and 4MP mini vandalproof dome cameras ideally suited for lifts.

The proposed cameras all have a fixed 2.8mm wide angle lens which allows us to capture around 90-degree wide angle field of view.

We have proposed the use of Dahua IP cameras connected to the existing recording equipment.

This is their Lite Series Commercial Range, Digital IP equipment and it will produce very good quality high-definition images and is ideally suited to the application at Marquis Apartments.

The cameras have Infra-Red to view images in low light and Digital WDR (Wide Dynamic Range) feature which compensates for harsh and changing light conditions and will be particularly useful in the external areas.



Cables for the external and garbage room cameras will be run in neatly installed conduit back to the existing NVR in the electrical room.

Cables for the new lift cameras will be run from the existing system in the plant room near the roof. The cables will be left coiled outside the lift panel cover for the lift contractor to terminate into their panel/flex.

The lift contractors will need to terminate our cable on level 6 onto their equipment and then provide us with the other end of their cable through the roof of the lift car where we will then take over by terminating the cable and installing the camera.

**IMPORTANT: Our works are limited to what is described in this proposal and does not include any costs incurred for the lift contractors. You should confirm with your lift contractors whether they have cable available in the flex for CCTV and if so, what type of cable it is. We also strongly recommend that you get a quote from your lift contractor for the works required by them as outlined. We have assumed that there is a CAT5/6 cable available.**

If there is a different type of cable, we still should be able to get the cameras connected to the existing system however we will need to use special converters at each end of the cables to allow the data to travel. These converters will be quoted if required depending on the type of cable available.

Scope of works:

Supply and install new digital IP cameras in the locations described and run new cables back to the existing NVRs located in the Electrical room and plant room.

Terminate cables and connect to the cameras and to the on-board PoE ports.

Put up signs around the site to let people know that there is CCTV surveillance on-site.

Align cameras and program system.

We only install high quality products that we are confident to provide a 3-year warranty on. We have proposed the use of the new cameras to get the best possible images.

Equipment Schedule – McElhone St, laneway and Garbage room:

- 4 x Dahua HDW3666EMP-S-0280B, 6MP IP turret cameras with Infra-Red and WDR 2.8mm fixed wide angle lens
- 2 x CCTV Surveillance signs (2 x Yellow A3 size)
- Cable, conduit and accessories
- Programming, testing & commissioning

**The cost for this installation is \$5,860 plus GST**

Equipment Schedule – lift cameras:

- 2 x Dahua HDBW4431, 4MP mini vandalproof dome cameras for lifts with fixed 2.8mm wide angle lens
- 2 x CCTV Surveillance signs (2 x silver A5 size)
- Cable, conduit and accessories
- Programming, testing & commissioning

**The cost for this installation is \$2,615 plus GST**

**This project is covered by our industry leading comprehensive 3-year warranty which include materials AND labour for the full 3-year term.**

We trust this meets with your expectations and look forward to being of further service. Owners and Building Management, please feel free to contact me directly by email or on the mobile number listed below if you have any questions. I am happy to assist!

Yours sincerely,

A handwritten signature in black ink, appearing to read "Peter Spratt".

**Peter Spratt**  
**Tesnik Security**  
**Ph: 0429 59 22 38**  
**sales@tesnik.com.au**

### Terms and Conditions

1. The scope of works is based upon the information obtained from our site visit in November 2023.
2. GST has not been included in the prices unless otherwise stated.
3. Tesnik Security will carry out all warranty items during the 3-year comprehensive warranty which includes materials AND labour.
4. Title and ownership of the system is not transferred to the purchaser until payment is received in full.
5. This quote is valid for 90 days.
6. **Trading terms: Nett 14 days**

### Approximate Fields of View:

